Clint Romesha and fiancée Kelli Bergo, center, receive the official key to their mortgage-free home. With them are Ken Eakes and Andrea Dellinger of Military Warriors Support Foundation; Melissa Kubasta, Wells Fargo region president; and Rullah Price and Perry Hilzendeger of Wells Fargo Home Lending.

Romesha is the first Medal of Honor recipient, the country’s highest military honor, to receive a mortgage-free home from Wells Fargo and Military Warriors Support Foundation.

To learn more about Wells Fargo’s support for veterans and partnership with the Military Warriors Support Foundation, visit Wells Fargo Stories and search “Military Warriors Support Foundation.”
Wells Fargo Overview

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with $1.9 trillion in assets. Wells Fargo’s vision is to satisfy our customers’ financial needs and help them succeed financially. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, investment, and mortgage products and services, as well as consumer and commercial finance, through 7,400 locations, more than 13,000 ATMs, the internet (wellsfargo.com), and mobile banking, and has offices in 32 countries and territories to support customers who conduct business in the global economy. With approximately 260,000 team members, Wells Fargo serves one in three households in the U.S. Wells Fargo & Company was ranked No. 29 on Fortune’s 2019 rankings of America’s largest corporations. News, insights, and perspectives from Wells Fargo are also available at: Wells Fargo Stories.

Innovation leadership

1st in Overall Performance, tied with Bank of America, and 1st in Mobile Web Banking Experience and Privacy and Security (September 2019) Dynatrace “Mobile Banking Scorecard”
1st in Overall Performance, Quality and Availability, and Privacy and Security for our Small Business Banking Experience through Digital Channels (July 2019) Dynatrace “Small Business Banker Scorecard”
1st in Overall Performance, Functionality, Ease of Use, and Privacy and Security for desktop and mobile home lending capabilities (August 2019) Dynatrace “Mortgage-Home Equity Scorecard”
1st ACH originator with 5.3 billion network transactions (2018) National Automated Clearinghouse Association

Company

3rd in Total Deposits (2019) FDIC data
6th in Total Assets (2019) Fortune
29th Biggest Company by Revenue in the U.S. (2019) Fortune

*Based on sales, profits, assets, and market value.

Brand

5th Most Valuable Banking Brand in the World (2019) Brand Finance®
25th Top Company to Work for in the U.S. (2019) LinkedIn

Corporate responsibility

#1 Largest workplace employee giving campaign in the U.S. for 10th consecutive year, based on 2018 donations (2019) United Way Worldwide
#1 Banking and Financial Services (2018) U.S. Environmental Protection Agency’s Green Power Partnership
Top 50 most community-minded companies (2019) Points of Light

Wells Fargo team members volunteered during the Holiday Food Bank campaign to support food-related nonprofits.
We are strong for our customers and communities

Diversity

Top Companies For LGBT Employees (2019) DiversityInc.
13th Top Company For Diversity (2019) DiversityInc.

Leading Disability Employer (2018) National Organization on Disability
14th Top Company For Diversity Councils (2019) DiversityInc.
Perfect Score of 100, Corporate Equality Index (2019, 16th year) Human Rights Campaign

Top 50 Best Companies For Diversity (2019)
Black Enterprise

21st Best Company For Latinas (2019) LATINA Style
Top Military Friendly Employer (2019)
Victory Media

Perfect Score of 100, Disability Equality Index Best Places to Work (2018, 3rd year)
Employer Support of the Guard and Reserve (2018)
Military and Military Spouse Friendly Employer (2019)
G.I. Jobs

Ana Darielle Nunez, a Hispanic Scholarship Fund scholar receives recognition as a finalist for Hispanic Scholarship Fund’s Scholar of the Year award. She is pictured with Fidel A. Vargas, president and CEO of Hispanic Scholarship Fund.

Ana is one of more than 2,900 students who have received scholarships and resources, that might otherwise be out of reach, thanks to Wells Fargo’s support of the organization. Since 2003, Wells Fargo has committed $24.2 million to the nonprofit group.

Founded in 1975, the Hispanic Scholarship Fund empowers Latino families with the knowledge and resources needed to successfully complete a higher education.

Key facts as of 12/31/19

Assets — Approximately $1.9 trillion
Customers — Approximately 70 million+
ATMs — More than 13,000
NFC – enabled ATMs (Mobile Wallet at ATM) — 11,551 (85% of network)

Team members — Approximately 260,000
Locations — 7,400
Market value of stock — $222 billion
We are an industry leader

In wealth and investment management

#2 in U.S. annuity sales (2018) Transamerica Roundtable Survey

#3 U.S. full-service retail brokerage provider (3Q19) Company and competitor reports

#7 U.S. IRA provider (4Q18) Cerulli Associates

In commercial real estate

#1 Market share by commercial real estate outstandings (2Q19) Federal Reserve Form FRY-9C

#1 CRE CLO bookrunner (2018) Commercial Mortgage Alert

#1 Commercial real estate lender in the U.S. (2018) MBA Commercial / Multifamily Annual Origination Rankings

#1 Primary and master servicer of commercial real estate loans by volume in the U.S. (2Q19) MBA Commercial / Multifamily Mortgage Servicer Rankings

#1 Freddie Mac CMBS bookrunner (2018) Commercial Mortgage Alert

In supporting homeowners and consumers

#1 Home loan servicer (3Q19) Inside Mortgage Finance

#1 Debit card issuer by purchase and transaction volume (2019) Nilson Report

#1 Provider of private student loans among banks (2019) Company and competitor reports

#2 Retail deposits (2019) FDIC data

#2 Retail mortgage lender (3Q19) Inside Mortgage Finance

#2 Provider of student loans overall (3Q19) Company and competitor reports

#3 Used auto lender, non-captive, excluding leases (December 2018 – November 2019, AutoCount)

#3 Overall auto lender, non-captive, excluding leases (December 2018 – November 2019, AutoCount)

#1 Home loan servicer (3Q19) Inside Mortgage Finance

#1 Debit card issuer by purchase and transaction volume (2019) Nilson Report

#1 Provider of private student loans among banks (2019) Company and competitor reports

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#2 Provider of student loans overall (3Q19) Company and competitor reports

#3 Used auto lender, non-captive, excluding leases (December 2018 – November 2019, AutoCount)

#3 Overall auto lender, non-captive, excluding leases (December 2018 – November 2019, AutoCount)

Additional recognition

Best in Social Media Marketing and Services - North America (2018) Global Finance

#1 Asset-Based Lending Bookrunner (1Q19) Thomson Reuters LPC

Bank Sector Tax Equity Investor of the Year (2019) Power Finance & Risk

#4 Credit and liquidity provider in the municipal market (July 2019) Bloomberg LOC expiry data

In Commercial Banking

#1 Primary bank market share in the U.S. with business banking and middle market companies with $5 million-$500 million in annual sales (4Q2017-3Q2019) Barlow Research Middle Market Rolling 8 Quarter Data

In treasury management

Distinguished Provider for USD Global Transaction Services six years in a row (2013–18) FImetrix Global Stats

Investment and Insurance Products:

<table>
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<th>NOT FDIC-Insured</th>
<th>NO Bank Guarantee</th>
<th>MAY Lose Value</th>
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Brokerage products and services are offered through Wells Fargo Advisors. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. Wells Fargo Securities is the trade name for the capital markets and investment banking services of Wells Fargo & Company and its subsidiaries, including but not limited to Wells Fargo Securities, LLC, a member of NYSE, FINRA, NFA and SIPC, Wells Fargo Prime Services, LLC, a member of FINRA, NFA and SIPC, and Wells Fargo Bank, N.A. Wells Fargo Securities, LLC and Wells Fargo Prime Services, LLC are distinct entities from affiliated banks and thrifts. Wells Fargo Bank, N.A. is a bank affiliate of Wells Fargo & Company.