Learn more about how Wells Fargo is working to support its customers, employees, and communities.

April 2020 | 1Q20

Wells Fargo Today

Wells Fargo & Company (NYSE: WFC) is a diversified, community-based financial services company with $1.9 trillion in assets. Wells Fargo’s vision is to satisfy our customers’ financial needs and help them succeed financially. News, insights, and perspectives from Wells Fargo are also available at Wells Fargo Stories.

Key Facts

<table>
<thead>
<tr>
<th>Locations*</th>
<th>Customers</th>
<th>Mobile Banking*</th>
<th>Households Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>7.4K</td>
<td>70M+</td>
<td>24.4M</td>
<td>1 in 3</td>
</tr>
<tr>
<td>ATMs</td>
<td>Digital (online and mobile) active customers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13K</td>
<td>30.3M</td>
<td>263K</td>
<td>$118B</td>
</tr>
</tbody>
</table>

*Based on sales, profits, assets, and market value as of March 31, 2020

Wells Fargo helps create solutions for stronger communities through:

Diversity & Inclusion: Ensure all people feel respected and have equal access to resources and opportunities to succeed.

Economic empowerment: Strengthen financial self-sufficiency and economic opportunities in underserved communities.

Environmental sustainability: Accelerate a just transition to a low-carbon economy to help reduce climate change impacts.
In 2019, Wells Fargo employees volunteered 1.9 million hours. Read more about how they made an impact in their communities on Wells Fargo Stories.

**Company**
- 3rd in Total Deposits (2019) FDIC data
- 6th in Total Assets (2019) Fortune
- 10th Largest Public Company in the World* (2019) Forbes

*Based on sales, profits, assets, and market value

**Brand**
- 5th Most Valuable Banking Brand in the World (2019) Brand Finance®
- 25th Top Company to Work for in the U.S. (2019) LinkedIn

**Corporate Responsibility**
- #1 Largest workplace employee giving campaign in the U.S. based on 2018 donations (10th year, 2019) United Way Worldwide
- #1 Banking and Financial Services (2019) U.S. Environmental Protection Agency’s Green Power Partnership National Top 100

**Additional Recognition**
- #3 U.S. full-service retail brokerage provider (4Q19) Company and competitor reports
- #7 U.S. IRA provider (2Q19) Cerulli Associates
- #1 Primary and master servicer of commercial real estate loans by volume in the U.S. (2019) MBA Commercial/Multifamily Mortgage Servicer Rankings
- #1 Asset-Based Lending Bookrunner (4Q19) Thomson Reuters LPC

**Homeowners & Consumers**
- #1 Home loan servicer (4Q19) Inside Mortgage Finance
- #1 Best No-Fee Credit Card, Wells Fargo Propel® Card (2019) Money.com
- #2 Retail mortgage lender (4Q19) Inside Mortgage Finance
- #1 Provider of private student loans among banks (2019) Company and competitor reports
- #3 Overall auto lender, noncaptive, excluding leases (March 2019 – February 2020) AutoCount

**Innovation**
- 1st in Overall Performance, tied with Bank of America and Chase, and 1st in Mobile Web Banking Experience and Privacy and Security (March 2020) Dynatrace “Mobile Banking Scorecard” (now Keynova Group Scorecards)

**Diversity & Inclusion**
- #1 of the Top 16 Companies for People with Disabilities (2020) National Organization on Disability
- Top Companies for LGBT Employees (2020) DiversityInc.
- #6 of the Top 15 Companies for Supplier Diversity (2020) DiversityInc.
- 21st Best Company for Latinas (2019) LATINA Style
- Top Military Friendly Employer (2019) Victory Media

---

**Investment and Insurance Products:**

<table>
<thead>
<tr>
<th>NOT FDIC-Insured</th>
<th>NO Bank Guarantee</th>
<th>MAY Lose Value</th>
</tr>
</thead>
</table>

Brokerage products and services are offered through Wells Fargo Advisors. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC and Wells Fargo Advisors Financial Network, LLC, Members SIPC, separate registered broker-dealers and non-bank affiliates of Wells Fargo & Company. Wells Fargo Securities is the trade name for the capital markets and investment banking services of Wells Fargo & Company and its subsidiaries, including but not limited to Wells Fargo Securities, LLC, a member of NYSE, FINRA, NFA and SIPC, Wells Fargo Prime Services, LLC, a member of FINRA, NFA and SIPC, and Wells Fargo Bank, N.A. Wells Fargo Securities, LLC and Wells Fargo Prime Services, LLC are distinct entities from affiliated banks and thrifts. Wells Fargo Bank, N.A. is a bank affiliate of Wells Fargo & Company.

© 2020 Wells Fargo Bank, N.A. All rights reserved. Member FDIC. CAR-0520-00030