

Wells Fargo & Company Stock Split: Investor Q&A

On June 27, 2006, we announced that our Board of Directors had approved a two-for-one stock split of our common stock in the form of a 100 percent stock dividend. (https://www.wellsfargo.com/wf/press/20060627_stocksplitt?year=2006). We will distribute the stock dividend on August 11, 2006, to stockholders of record at the close of business on August 4, 2006. Stockholders will receive one additional share of common stock for each share they owned of record at the close of business on the August 4 record date. We will issue the new shares in book-entry form, without stock certificates, under our Direct Registration System (DRS) for our common stock.

To assist stockholders with their understanding of the stock split, we have provided answers to the following frequently asked questions:

Q. What is a two-for-one stock split in the form of a 100 percent stock dividend?

A. A 100 percent stock dividend means that each stockholder will receive one additional share of Wells Fargo common stock for each share owned of record at the close of business on the record date for the stock dividend. Following distribution of the stock dividend, the stock price will be reduced by one-half on the New York Stock Exchange, so the overall value of a stockholder's investment is not changed by the stock split.

For example: If you own 100 shares of Wells Fargo common stock at the close of business on August 4, 2006 and the market price is \$66/share, the total value of your investment is \$6,600. As a result of the split, you will receive another 100 shares for a total of 200 shares, but the market price will be reduced by half (\$33 based on a pre-split price of \$66). Your total investment in Wells Fargo remains the same at \$6,600 until the stock price moves up or down and the total investment value would adjust accordingly.

Q. What and when are the key dates for the stock split?

A. The *Record Date* is *August 4, 2006*. Only stockholders of record at the close of business on the Record Date are entitled to receive the additional shares.

The *Distribution/Payment Date* is *August 11, 2006*. This is the date when each stockholder is credited on the company's books with one additional share of Wells Fargo common stock for each share owned of record at the close of business on the Record Date.

The *Ex-Date or Ex-Split Date* is *August 14, 2006*. This is the date when Wells Fargo common stock will trade on the New York Stock Exchange at the new split-adjusted price.

Q. Why is Wells Fargo splitting the stock?

A. The company believes that the two-for-one split will bring the price of Wells Fargo common stock to a level that should be more attractive to a broad range of investors.

Q. How many new shares will I receive?

A. You will receive one additional share of Wells Fargo common stock for each share you owned of record at the close of business on the Record Date. Your split

Wells Fargo & Company
Stock Split: Investor Q&A

shares will be credited to your Direct Registration account on the Distribution/Payment Date. A book entry statement for the additional shares will be mailed to you promptly after the Distribution/Payment Date.

Q. What is Direct Registration?

A. Direct Registration or book entry allows share ownership without stock certificates. Direct Registration shares have the same rights and privileges as shares held in stock certificate form. This is a free service that eliminates the worry and responsibility of keeping track of stock certificates, as well as the time and expense of replacement if certificates are lost or misplaced. Book entry ownership also makes it easier for stockholders to sell or transfer their shares.

A stockholder is provided a book entry statement reflecting the number of shares registered in his or her name on the company's books, and a statement is sent to the stockholder each time there is activity in his or her account. Stockholders will not receive a certificate for their new shares unless they request one.

Q. What do I do with the stock certificates that I presently hold?

A. The stock certificates that you presently hold are still valid and should not be destroyed or exchanged. They continue to represent the number of shares shown on their face. You should continue to keep them in a safe place, such as a safe deposit box.

Q. Do I have to pay for the additional shares?

A. No.

Q. Has Wells Fargo previously split the stock?

A. This will be the eighth time Wells Fargo common stock has split in the past 47 years (2:1,8/06; 2:1,10/97; 2:1, 6/93; 2:1, 7/89; 3:2, 6/88; 2:1, 5/77; 2:1, 3/69; 3:1, 3/59).

Q. What will happen to the cash dividend?

A. The third quarter cash dividend of 56 cents per share is payable September 1, 2006, to stockholders of record at the close of business on August 4, 2006. Because the record date for the cash dividend is before the Distribution/Payment Date for the stock split, the cash dividend amount of 56 cents per share is on a pre-split basis and will not be paid on the additional shares issued as a result of the split. Any future dividends will be adjusted for the split.

For example: If you own 100 shares of Wells Fargo common stock at the close of business on August 4, 2006, you will receive a cash dividend of \$56 (56 cents x 100 shares). You will not receive the cash dividend on the 100 additional shares you will receive as a result of the split.

Q. Do I have to pay taxes on the new shares?

A. No. However, you should contact your tax advisor to determine your tax basis in the pre- and post-split shares.

Wells Fargo & Company
Stock Split: Investor Q&A

Q. How can I sell my shares if I choose?

A. The process is unchanged. You may sell Direct Registration shares through your stockbroker or through the Wells Fargo Direct Purchase and Dividend Reinvestment Plan, if you are a participant. For more information regarding the Plan, please call Wells Fargo Shareowner Services at 1-877-840-0492.

Q. How are cash dividend payments handled for Direct Registration shares?

A. Cash dividends paid on Direct Registration shares will be handled in the same way as dividends paid on shares evidenced by stock certificates. If you have received a check for a cash dividend, you will continue to receive a check unless you change your dividend payment option. The same applies to stockholders whose dividends are directly deposited into checking or savings accounts.

Q. How will positions in *Wells Fargo Direct*[®] be adjusted?

A. Shares held in *Wells Fargo Direct*, our direct stock purchase and dividend reinvestment plan, will be handled in the same way as shares held outside of the plan. You will see your new shares on your next statement.