



Wells Fargo & Company

Liquidity Coverage Ratio Disclosure

For the quarter ended September 30, 2023

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Any reference to “Wells Fargo,” “the Company,” “we,” “our,” or “us” in this disclosure, means Wells Fargo & Company and Subsidiaries (consolidated). When we refer to the “Parent,” we mean Wells Fargo & Company. This disclosure contains forward-looking statements, which may include our current expectations and assumptions regarding our business, the economy, and other future conditions. Please see the “Forward-Looking Statements” section for additional information, including factors that could cause our actual results to differ materially from our forward-looking statements.

Introduction

Executive Summary

The Liquidity Coverage Ratio (LCR) disclosures included within this disclosure are required by the LCR public disclosure rule issued by the Board of Governors of the Federal Reserve System (FRB) to promote market discipline through the provision of comparable liquidity information. These disclosures should be read in conjunction with our Quarterly Report on Form 10-Q for the quarter ended September 30, 2023 (third quarter 2023 Form 10-Q) and our Annual Report on Form 10-K for the year ended December 31, 2022 (2022 Form 10-K). The LCR disclosures provide quantitative and qualitative information about the LCR calculated in conformity with the final LCR rule (the Rule) issued by the FRB, the Office of the Comptroller of the Currency (OCC), and the Federal Deposit Insurance Corporation (FDIC), that establishes a standardized minimum liquidity requirement for large and internationally active banking organizations.

As shown in Table 1, for the quarter ended September 30, 2023 (third quarter 2023), the Company’s average value for the daily-calculated LCR was 123%, which continued to exceed the regulatory minimum of 100%. Pursuant to the LCR rule and its requirements, the ratio is calculated as the quarterly average of the daily amount of unencumbered high quality liquid assets (HQLA) divided by average projected net cash outflows over a forward-looking 30-day period of stress. The excess of the average weighted amount of HQLA over the average total projected net cash outflows for third quarter 2023 was \$65 billion. HQLA includes certain types of liquid assets and debt securities that meet the criteria to be considered HQLA under the Rule, subject to weighted value adjustments prescribed by the Rule. The projected net cash outflows are calculated by applying a standardized set of outflow and inflow assumptions, defined by the Rule, to various exposures and liability types. The quarterly average LCR for the Company remained unchanged from the prior quarter.

(in millions, except ratio)	September 30, 2023	June 30, 2023	September 30, 2022
HQLA (1):			
Eligible cash	\$ 154,258	\$ 121,126	\$ 125,576
Eligible securities (2)	191,606	227,955	238,679
Total HQLA	345,864	349,081	364,255
Projected net cash outflows	280,468	283,609	296,497
LCR	123%	123%	123%

(1) Excludes excess HQLA at certain subsidiaries that are not transferable to other Wells Fargo entities.

(2) Net of applicable haircuts required under the LCR rule.

Company Overview

Wells Fargo & Company is a leading financial services company that has approximately \$1.9 trillion in assets, proudly serves one in three U.S. households and more than 10% of small businesses in the U.S., and is a leading middle market banking provider in the U.S. We provide a diversified set of banking, investment and mortgage products and services, as well as consumer and commercial finance, through our four reportable operating segments: Consumer Banking and Lending, Commercial Banking, Corporate and Investment Banking, and Wealth and Investment Management.

Wells Fargo manages a variety of risks that can significantly affect our financial performance and our ability to meet the expectations of our customers, shareholders, regulators and other stakeholders. Risk is the possibility of an event occurring that could adversely affect the Company’s ability to achieve its strategic or business objectives. The Company

routinely takes risks to achieve its business goals and to serve its customers. These risks include financial risks, such as interest rate, credit, liquidity, and market risks, and non-financial risks, such as operational risk, which includes compliance and model risks, and strategic and reputation risks. A discussion of the Company's risk management framework and culture is provided in the introduction to "Risk Management", "Risk Management – Risk Governance", and "Risk Management – Risk Operating Model – Roles and Responsibilities" sections in Management's Discussion and Analysis to our 2022 Form 10-K and is applicable to our management of liquidity risk as discussed in this disclosure.

LCR Rule Overview

The liquidity requirements under the Rule are consistent with the minimum standards for funding and liquidity issued by the Basel Committee on Banking Supervision (BCBS) as part of its liquidity framework. A key objective of the BCBS liquidity framework is to promote short-term resilience of a bank's liquidity risk profile by ensuring that it has sufficient HQLA, such as central bank reserves and government and corporate debt that can be converted easily and quickly to cash in an amount sufficient to survive a significant stress scenario lasting 30 days. The Rule implements a quantitative liquidity requirement consistent with the LCR established by the BCBS. See the "Risk Management – Asset/Liability Management – Liquidity Risk and Funding" section in Management's Discussion and Analysis to our third quarter 2023 10-Q and our 2022 Form 10-K for additional information concerning regulatory liquidity rules applicable to us.

The Rule is part of a comprehensive set of reform measures and regulations intended to improve the banking sector's ability to absorb shocks arising from financial and economic stress, improve risk management and governance, and strengthen banks' transparency and disclosures. To achieve these objectives, the Rule requires covered companies to maintain daily HQLA equal to or greater than projected net cash outflows over a 30 calendar-day stress period, subject to detailed specifications around the calculation process which:

- Define which instruments constitute HQLA;
- Limit the amount of excess HQLA held in a subsidiary that can be included in the consolidated company's HQLA to the amount that can be transferred without restrictions in times of liquidity stress;
- Prescribe standardized cash inflow and outflow rates that must be used to calculate total adjusted net cash outflows over the 30-day stress period; and
- Prescribe the methodology for calculating total net cash outflows, including capping cash inflows at 75% of cash outflows and requiring an add-on calculation to address potential maturity mismatches¹ between outflows and inflows.

General eligibility criteria and operational requirements for inclusion of an asset as HQLA are outlined in the Rule. Per the Rule, eligible HQLA are divided into Level 1 assets and Level 2 assets, which are further segmented into Level 2A and Level 2B assets. The composition of asset types within each level, as well as applicable haircuts and quantitative limits, are specified in the Rule.

The calculation of net cash outflow incorporates prescribed standardized outflow and inflow rates, and in some instances prescribes the methodology by which certain transaction types are to be classified. A delineation of wholesale deposits into operational and non-operational is required for LCR reporting. Operational deposits are defined as unsecured wholesale funding that is necessary to provide operational services. Additional criteria must also be satisfied, including an assessment of whether the volatility of the average balance indicates there is an excess balance which must be excluded from the operational deposit amount. Retail brokered deposits are segmented differently for LCR purposes relative to other reporting with the LCR classification based on type of account, insurance, and maturity to assign differentiated outflow rates.

The daily calculation of LCR is evaluated against the minimum threshold of 100%, and in the event that a covered company's daily calculation of LCR falls below the threshold on any given business day, the covered company is required under the Rule to provide same-day notification to the FRB. Regulatory guidance indicates that during certain periods of

¹ The maturity mismatch add-on is applicable to U.S. banking organizations with total consolidated assets of at least \$250 billion or on-balance sheet foreign exposure of at least \$10 billion, and any advanced approaches banking organization's consolidated U.S. depository institution subsidiary that has \$10 billion or more in total consolidated assets.

systemic or idiosyncratic stress, it would be acceptable to fall below the minimum LCR requirement, thus allowing for the utilization of liquid assets to meet stressed outflow needs.

The Rule is applicable to the Company on a consolidated basis, Wells Fargo Bank, N.A. and Wells Fargo National Bank West. The basis of consolidation used for regulatory reporting is the same as that used under U.S. Generally Accepted Accounting Principles (U.S. GAAP). For additional information on our basis for consolidating entities for accounting purposes, see Note 1 (Summary of Significant Accounting Policies) to Financial Statements in our 2022 Form 10-K.

Liquidity Risk Management

Wells Fargo's objective is to maintain liquidity at an amount commensurate with our risk profile and risk appetite, and to meet both regulatory and market expectations. To help achieve this objective, the Company's Board of Directors establishes liquidity guidelines that require sufficient asset-based liquidity to cover potential funding requirements and to avoid over-dependence on volatile, less reliable funding markets. We maintain operational and governance processes designed to manage, forecast, monitor, and report to management and the Company's Board of Directors liquidity levels in relation to regulatory requirements and internal liquidity guidelines.

Wells Fargo measures and monitors its LCR as part of our overall liquidity risk management framework, the objective of which is to ensure that we can meet customer loan requests, customer deposit maturities and withdrawals, debt service, leases for premises and equipment, and other cash commitments efficiently under both normal operating conditions and under periods of Company-specific and/or market stress. The Company actively manages liquidity risk through a comprehensive process for assessing its overall liquidity and funding risks. We perform internal liquidity stress tests to evaluate our available liquidity resources against potential liquidity needs under a range of adverse scenarios and time horizons. The results of our liquidity stress tests, which consider both market and Company-specific events, are used to inform management of current liquidity positioning against expected and unexpected future events. See the "Risk Management – Asset/Liability Management – Liquidity Risk and Funding" section in Management's Discussion and Analysis to our 2022 Form 10-K for additional information concerning our liquidity risk management practices.

Primary oversight of liquidity and funding resides with the Risk Committee of the Board of Directors. At the management level, the Corporate Asset/Liability Committee (ALCO) oversees these risks and supports periodic reports provided to the Risk Committee. In conjunction with ALCO, the Liquidity Risk Management Oversight Committee (LRMOC) oversees the process by which liquidity risk is managed. LRMOC is responsible for reviewing and approving liquidity stress testing methodologies and underlying assumptions, and overseeing the Company's liquidity stress testing and monitoring frameworks and the structure of its contingency funding plan. ALCO reviews the actual and forecasted liquidity levels, and together with LRMOC, monitors liquidity against regulatory requirements and internal guidelines for signs of stress. Management reviews the Company's liquidity performance against objectives intended to ensure alignment with the expectations and guidance offered by regulatory agencies and the Company's Board of Directors. For a discussion on our risk management framework, see the introduction to "Risk Management", "Risk Management – Risk Governance", and "Risk Management – Risk Operating Model – Roles and Responsibilities" sections in Management's Discussion and Analysis to our 2022 Form 10-K.

Liquidity Coverage Ratio Results

The following table sets forth the average values for our LCR and related components calculated pursuant to the LCR rule and its requirements for the period from July 1 to September 30, 2023.

Table 2: Liquidity Coverage Ratio (1)	Quarter ended September 30, 2023	
(in millions, except ratio)	Average unweighted amount	Average weighted amount
High Quality Liquid Assets		
Total eligible HQLA (2), of which:	\$ 354,145	345,864
Eligible Level 1 liquid assets	298,940	298,940
Eligible Level 2A liquid assets	55,205	46,924
Eligible Level 2B liquid assets	-	-
Cash Outflow Amounts		
Deposit Outflow from retail customer and counterparties, of which:	\$ 945,294	67,856
Stable retail deposit outflow	549,598	16,488
Other retail funding	243,551	26,016
Brokered deposit outflow	152,145	25,352
Unsecured wholesale funding outflow, of which:	353,987	116,406
Operational deposit outflow	237,140	58,794
Non-operational funding outflow	115,801	56,566
Unsecured debt outflow	1,046	1,046
Secured wholesale funding and asset exchange outflow	122,685	30,790
Additional outflow requirements, of which:	481,605	91,468
Outflow related to derivative exposures and other collateral requirements	19,361	17,751
Outflow related to credit and liquidity facilities including unconsolidated structured transactions and mortgage commitments	462,244	73,717
Other contractual funding obligation outflow	3,092	3,092
Other contingent funding obligations outflow	147,341	4,461
TOTAL CASH OUTFLOW	\$ 2,054,005	314,073
Cash Inflow Amounts		
Secured lending and asset exchange cash inflow	\$ 89,160	22,888
Retail cash inflow	2,441	1,221
Unsecured wholesale cash inflow	8,589	5,837
Other cash inflows, of which:	5,721	5,586
Net derivative cash inflow	2,258	2,258
Securities cash inflow	2,205	2,205
Broker-dealer segregated account inflow	1,122	1,122
Other cash inflow	136	-
TOTAL CASH INFLOW	\$ 105,912	35,531
		Average Amount (3)
HQLA Amount	(A) \$	345,864
Total net cash outflow amount excluding the maturity mismatch add-on		278,542
Maturity mismatch add-on		1,926
Total unadjusted net cash outflow amount		280,468
Outflow adjustment percentage		100%
Total adjusted net cash outflow amount	(B) \$	280,468
Liquidity coverage ratio (%)	(A)/(B)	123%

(1) As required under 12 CFR Part 249, subpart J.

(2) Excludes excess HQLA at certain subsidiaries that are not transferable to other Wells Fargo entities.

(3) Amounts reported in this section may not equal the calculation of those amounts using the components in the preceding portion of the table due to technical factors such as the application of the Level 2 liquidity asset caps and the total inflow cap.

Liquidity Coverage Ratio Components

HQLA

As shown in Table 2, our HQLA weighted amount averaged \$346 billion in third quarter 2023, compared with \$349 billion in second quarter 2023. Under the Rule, Level 1 securities are included in our HQLA based on fair value as determined under U.S. GAAP plus accrued interest, without the application of a haircut. The majority of our Level 1 assets are held in the form of cash on deposit with central banks, predominantly the Federal Reserve.

In total, average Level 2 assets of \$47 billion composed 14% of our HQLA amount. Per the Rule, Level 2A and Level 2B assets are weighted in HQLA with haircuts applied to fair value at 15% and 50%, respectively. Total Level 2 assets are subject to a 40% HQLA composition limit with a 15% sub-limit for Level 2B.

Among other criteria, an asset must be unencumbered to be included as part of our HQLA amount. Additionally, the amount of HQLA held at subsidiaries that is included in the consolidated company's calculation is limited to the amount that would be available to transfer without restrictions to the top-tier company during times of liquidity stress. The majority of Level 2 assets in the Company are not transferrable from the owning subsidiaries and are excluded from the Company's HQLA.

The composition of our HQLA by asset class is summarized in Table 3.

(in millions)	Average unweighted amount	Average weighted amount
Cash on deposit (Level 1)	\$ 154,258	\$ 154,258
Securities of U.S. Treasury (Level 1)	52,693	52,693
Securities of federal agencies and mortgage-backed securities of federal agencies:		
Level 1	87,255	87,255
Level 2A	55,205	46,924
Other foreign government obligations (Level 1 and 2A)	4,734	4,734
Eligible corporate debt and publicly traded equity securities (Level 2B)	-	-
Total HQLA	\$ 354,145	\$ 345,864

Eligible HQLA securities are held on our balance sheet as debt or equity securities, or received as collateral on secured lending transactions or as margin for certain counterparty exposures. Some of the securities in our HQLA amount are within the held-to-maturity portion of our debt securities portfolio and as such are not intended for sale but, to the extent such securities are not encumbered, may be pledged to obtain financing. The size and composition of our available-for-sale and held-to-maturity debt securities is dependent upon the Company's liquidity and interest rate risk management objectives. Additional information on our debt securities portfolio can be found in the "Balance Sheet Analysis – Available-for-Sale and Held-to-Maturity Debt Securities" section of our third quarter 2023 Form 10-Q and our 2022 Form 10-K.

Cash Outflow Amounts

The Company's predominant sources of funding are deposits, short-term borrowings, and long-term debt. Deposits, which are the Company's largest source of funding, are diversified between retail and wholesale customers. Our short-term borrowings, which generally mature in less than 30 days, are primarily composed of securities sold under agreements to repurchase which are secured predominantly with HQLA. Long-term debt, which consists of domestic and international issuances of registered debt securities, private placements and asset-backed secured funding, is issued in a variety of maturities and currencies to achieve cost-efficient funding and to maintain an appropriate maturity profile. The composition of our funding sources forms the basis for the majority of our cash outflow amounts as derived through the LCR calculation methodology.

In line with the Company's overall business model, our primary source of cash outflows as defined by the LCR calculation stems from deposit funding transactions across wholesale and retail deposit accounts, most of which do not have defined maturity dates.

As shown in Table 2, our largest average weighted cash outflows are derived from sources of unsecured wholesale funding, primarily wholesale deposits, and are prescribed outflow rates higher than other funding sources under the Rule. The prescribed outflow rates on unsecured wholesale funding transactions have a wide range. Substantially all operational deposits, including escrow deposits, are assigned an outflow factor of 25% under the Rule. Operational deposit outflows of \$59 billion were a major component of total average weighted cash outflows for third quarter 2023. We generally consider operational deposits to be a stable source of funding as these deposits are associated with key operational services provided to our wholesale customers, which increases the likelihood they will maintain their balances in a time of stress.

The Company's non-operational funding cash outflows for the purposes of the LCR calculation are predominantly composed of deposit accounts which do not satisfy the characteristics of operational deposits. The prescribed outflow rates assigned to these transactions are higher for financial counterparties than for non-financial counterparties. For substantially all non-financial counterparties, the Rule's prescribed outflow rate is 40%, while the outflow rate for financial counterparties is 100%. For third quarter 2023, non-operational funding outflows averaged \$57 billion.

Unsecured debt outflows are substantially composed of maturities of our long-term debt and wholesale negotiable certificates of deposit occurring within 30 days of the calculation date.

Consistent with our large retail banking presence, retail deposit outflows of \$68 billion were a major component of total average weighted cash outflows for third quarter 2023. Transactional and relationship retail deposits that are fully insured are considered a stable source of funding for the Company and thus are assigned a lower 3% outflow rate under the Rule, whereas other retail deposits are predominantly prescribed a higher 10% outflow rate under the Rule. For third quarter 2023, stable retail deposit outflows averaged \$16 billion, while other non-brokered retail funding outflows averaged \$26 billion.

Brokered deposit cash outflow amounts are primarily associated with bank deposit sweeps offered through Wells Fargo Clearing Services, LLC and similar deposits sourced by our wholesale line of business. The Rule's prescribed outflow rates for these deposits range from 10-40% depending on the affiliation between the bank and the broker sweeping the deposit and whether the deposit is fully covered by deposit insurance. For third quarter 2023, outflows related to bank deposit sweeps averaged \$13 billion. The Company has also issued brokered certificates of deposit to retail counterparties, with average outflows of \$12 billion in third quarter 2023 under the Rule. In total, brokered deposits averaged \$25 billion in outflows for third quarter 2023.

Outflows related to credit and liquidity facilities, including unconsolidated structured transactions and mortgage commitments, of \$74 billion were also a significant component of cash outflows under the Rule in third quarter 2023. These prescribed drawdowns on unfunded commitments included credit facilities and mortgage commitments to retail counterparties (5-10% outflow rates), and wholesale credit and liquidity facilities to financial and non-financial counterparties (10-100% outflow rates, depending on facility and counterparty type). Notably, credit facilities to non-financial wholesale customers are assigned a prescribed outflow rate of 10%; credit facilities to financial wholesale customers are assigned prescribed outflow rates of 40-100%; and liquidity facilities to wholesale customers are assigned prescribed outflow rates of 30-100%. Liquidity facilities are defined in the Rule as legally binding written agreements to extend funds to a counterparty at a future date for the purpose of refinancing the debt of the counterparty when it is unable to obtain a primary or anticipated source of funding; all other legally binding loan agreements are considered credit facilities.

Secured wholesale funding and asset exchange outflows of \$31 billion were substantially derived from repurchase and security lending agreements, collateralized deposits, and loans of collateral to the Company's customers to effect short

positions. For secured funding transactions that mature within 30 days of the calculation date, outflow rates prescribed by the Rule are based on the quality of collateral securing the transaction and generally prescribed according to HQLA classifications. No outflow rates are prescribed for transactions secured by Level 1 assets, while the Rule assigns transactions secured by Level 2A assets an outflow rate of 15%. Transactions secured by Level 2B and non-HQLA assets have specified outflow rates of 50% and 100%, respectively. The repurchase and security lending transactions referred to above are primarily collateralized by HQLA and represent a primary source of funding for Wells Fargo Securities, LLC, our institutional broker dealer.

Derivative exposures and other collateral requirements generated average outflows of \$18 billion under the LCR calculation methodology prescribed by the Rule. These outflows primarily represent increased collateral requirements associated with the prescribed stress.

Average outflows of \$4 billion for other contingent funding obligations are associated with debt security buyback outflows where the maturity date is more than 30 calendar days from the calculation date and we are the primary market maker. The Rule's prescribed rate on debt security buyback outflows varies between 3% and 5%, depending on whether the security is unstructured or structured, respectively.

Cash Inflow Amounts

In third quarter 2023, the majority of the Company's cash inflows calculated under the Rule were attributable to secured lending transactions which averaged \$23 billion. Substantially all of our secured lending transactions consist of securities purchased under resale agreements, securities borrowing transactions, and margin loans. To determine the cash inflows eligible for inclusion in the calculation, an effective maturity date must be determined for each secured lending transaction by taking the later of the transaction's contractual maturity date and the maturity date of an associated secured funding transaction for which the collateral received under the secured lending transaction has been rehypothecated. The prescribed rates for secured lending transactions where the transaction will mature within 30 days of the calculation date are dependent on the quality of the collateral securing the transaction and are assigned according to HQLA classifications consistent with the classifications prescribed for secured funding transactions.

Of the remaining inflow categories, unsecured wholesale cash inflows, derivatives cash inflows and securities cash inflows accounted for \$10 billion of our third quarter 2023 average cash inflow amount. As shown in Table 2, other sources of cash inflows under the 30 day scenario include retail cash inflows and cash inflows relating to broker-dealer segregated accounts.

Maturity Mismatch Add-On

Maturity mismatches occur when there are contractual inflows late in the 30-day stress period and outflows early in the same period. Within the LCR calculation, the maturity mismatch add-on attempts to address potential maturity mismatches between early outflows and late inflows. As shown in Table 2, the quarterly average value for the maturity mismatch add-on compared to the total net cash outflow amount was \$2 billion in third quarter 2023.

Outflow Adjustment Percentage

A covered company's total net cash outflow amount is multiplied by an outflow adjustment percentage specified in the Rule. The outflow adjustment percentage applicable to the Company is 100%.

Total Adjusted Net Cash Outflow Amount

The total adjusted net cash outflow amount, which is the denominator of the LCR, is derived by aggregating and netting total cash outflows and total cash inflows against each other, then adding the calculated maturity mismatch amount and then multiplying by the outflow adjustment percentage.

Forward-Looking Statements

This document contains forward-looking statements. In addition, we may make forward-looking statements in our other documents filed or furnished with the Securities and Exchange Commission, and our management may make forward-looking statements orally to analysts, investors, representatives of the media and others. Forward-looking statements can be identified by words such as “anticipates,” “intends,” “plans,” “seeks,” “believes,” “estimates,” “expects,” “target,” “projects,” “outlook,” “forecast,” “will,” “may,” “could,” “should,” “can” and similar references to future periods. In particular, forward-looking statements include, but are not limited to, statements we make about: (i) the future operating or financial performance of the Company, including our outlook for future growth; (ii) our expectations regarding noninterest expense and our efficiency ratio; (iii) future credit quality and performance, including our expectations regarding future loan losses, our allowance for credit losses, and the economic scenarios considered to develop the allowance; (iv) our expectations regarding net interest income and net interest margin; (v) loan growth or the reduction or mitigation of risk in our loan portfolios; (vi) future capital or liquidity levels, ratios or targets; (vii) our expectations regarding our mortgage business and any related commitments or exposures; (viii) the expected outcome and impact of legal, regulatory and legislative developments, as well as our expectations regarding compliance therewith; (ix) future common stock dividends, common share repurchases and other uses of capital; (x) our targeted range for return on assets, return on equity, and return on tangible common equity; (xi) expectations regarding our effective income tax rate; (xii) the outcome of contingencies, such as legal proceedings; (xiii) environmental, social and governance related goals or commitments; and (xiv) the Company’s plans, objectives and strategies. Forward-looking statements are not based on historical facts but instead represent our current expectations and assumptions regarding our business, the economy and other future conditions. Investors are urged to not unduly rely on forward-looking statements as actual results could differ materially from expectations. Forward-looking statements speak only as of the date made, and we do not undertake to update them to reflect changes or events that occur after that date.

For additional information about factors that could cause actual results to differ materially from our expectations, refer to the “Forward-Looking Statements” section in Management’s Discussion and Analysis in our third quarter 2023 Form 10-Q, as well as to our other reports filed with the Securities and Exchange Commission and available on its website at www.sec.gov², including the discussion under “Risk Factors” in our 2022 Form 10-K.

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