Housing Starts Step Back Yet Remain Lofty in January

Starts fell 3.6%, but the 1.57 million-unit pace easily beat consensus expectations and is the second strongest of this expansion. Homebuilding continues to build momentum, but the coronavirus remains a risk.

Residential Construction Remains in Rarified Air

Unseasonably mild weather helped keep homebuilding in high gear during January. While starts fell 3.6%, January’s 1.57 million-unit pace was the second strongest pace of the expansion. What’s more, December’s surge was revised even higher to show a 17.7% gain to a 1.63 million-unit pace, which is by far the high-water mark of the past 12 years. Construction was boosted by unseasonably warm weather—it was the sixth warmest December on record—as non-seasonally adjusted starts rose in a month when activity normally falls sharply, producing a huge seasonally adjusted gain.

January’s decline was actually less than expected and leaves starts running 21% above their total for 2019. If housing construction maintains its current pace, we will see some incredibly strong year-over-year numbers in 2020. However, January was also one of the warmest on record (a major reason for our above-consensus forecast of 1.523 million), meaning the data once again got an extra boost from seasonal adjustment. We expect to see some payback this spring.

Single-family starts fell 5.9% in January, following a 14.1% surge the prior month, and have risen six of the past eight months. Single-family permits, which are less prone to weather distortions and are a more reliable barometer of activity, have been even stronger, rising eight consecutive months. Low mortgage rates have improved buying conditions, and consumers increasingly report a warm spring.

Sensing this, builders have turned very optimistic, with the NAHB index, a measure of single-family homebuilder sentiment, hanging near a 20-year high in February. Multifamily starts rose 0.7%, their fourth straight gain, while permits have risen three of the past four months. Apartment permits are still running around 15% above starts on a six-month average basis, suggesting there are plenty of projects in the pipeline.

The housing industry is not immune to the coronavirus factory closures and supply chain disruptions, as many building materials are sourced from China. According to the NAHB, the United States imported $66.7 billion in residential construction goods during 2017, with roughly $21.4 billion originating from China, including vinyl floor coverings, kitchen cabinets and wall lighting fixtures, to name a few. The effect may be some upward pressure on construction costs, which are already showing signs of picking up. The recent momentum in building activity had already led to a turnaround in lumber prices, which registered a 5.5% rise in January, the strongest since 2018. Steel, aluminum and copper prices are also firming.

Released separately this morning, the Producer Price Index (PPI) for materials and components for construction rose 0.5% over the year in January. On the other hand, global growth fears should keep a lid on the 10-year Treasury yield and mortgage rates.

Source: U.S. Department of Commerce, U.S. Department of Labor and Wells Fargo Securities