


Introducing Your New Wells Fargo Trust and Investment Statement

Your Account Information Simply Stated

We are pleased to introduce your new easy-to-read statement. It provides an overview of your account and a complete list of all assets, recent transactions and portfolio change information. It is organized to display summary information first with supporting details on subsequent pages. The statement also provides market commentary and several graphical analyses of your portfolio. This guide will familiarize you with the content and format of your statement. If you would like additional account information or clarification of any item in your statement, please contact your relationship manager.



BRANCH NAME XXXXX XXXXX XXXXX XXXXX XXXX
 BRANCH NAME 2 XXXXX XXXXX XXXXX XXXXX XXXX
 ADDRESS XXXXX XXXXX XXXXX XXXXX XXXXX XXXX
 ADDRESS 2 XXXXX XXXXX XXXXX XXXXX XXXXX XXXX
 CITY STATE ZIP

99999.9999.999

Period Covered: January 1, 2010 - January 31, 2010

Account Number 999999999999


Total Account Value: **\$99,999,999.99**

WELLS FARGO BANK, N.A.
 ACCOUNT STATEMENT FOR:
 ACCOUNT NAME XXXX XXXX XXXX XX

RELATIONSHIP TEAM

Mary Jones, Relationship Manager (999) 999-9999
maryjones@wellsfargo.com

Tom Smith, Investment Officer (999) 999-9999
tom.smith@wellsfargo.com

1 

RECIPIENT NAME XXXXX XXXXX XXXXX XXXX
 ADDRESS XXXXX XXXXX XXXXX XXXXX XXXX
 ADDRESS XXXXX XXXXX XXXXX XXXXX XXXX
 CITY STATE ZIP

ACCOUNT NAME XXXXX XXXXX XXXXX
 NAME XXXXX XXXXX XXXXX XXXXX XXXXX X
 NAME XXXXX XXXXX XXXXX XXXXX XXXXX X
 NAME XXXXX XXXXX XXXXX XXXXX XXXXX X
 NAME XXXXX XXXXX XXXXX XXXXX XXXXX X

NEW STATEMENT ENHANCEMENTS

We're pleased to announce the following features, which are new to your Investment Management & Trust statement.


- The Account Summary section has been simplified and Year-to-Date information is now available. For more details, please refer to the following pages.
- Your statement has adopted a new look used exclusively for clients of Wells Fargo Private Bank. This is one of the first of a series of account statements that will be updated with this exclusive treatment. As a client of The Private Bank, your statement now includes the contact information for The Private Bank Service Team, which is dedicated solely to servicing the banking and investment needs of clients of The Private Bank. The Private Bank Service Team can be reached toll-free, 24 hours a day, 7 days a week, at (999) 999-9999.

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Introductory Page

- The introductory page includes your address, account name, account number and current total account value. A table of contents directs you to specific account information in the statement. Refer to the timely notices for updates on relevant account and service information. For your convenience, the names, emails and phone numbers of your relationship team are listed. Please notify them if you have any changes or updates.



Consolidated Account Statement For:
 ACCOUNT SHORT NAME XXXX XXXX XXXX XXX

Period Covered: January 1, 2010 - January 31, 2010

Account Number 999999999999

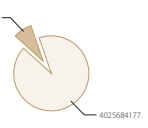
2 CONSOLIDATED ACCOUNT LIST

This consolidated statement contains, as applicable, the asset, liability, and transaction detail for the following accounts:

| Account Number | Account Name | Account Value as of 12/31/09 | Net Change This Period | Account Value as of 01/31/10 | Cost Basis | Unrealized Gain/Loss |
|----------------|---|------------------------------|----------------------------|------------------------------|---------------------|----------------------------|
| 999999999999 | ACCOUNT LONG NAME XXXXX XXXXX XXXXX NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X | \$9,999,999,999.99 | \$9,999,999,999.99 | \$9,999,999,999.99 | \$9,999,999.99 | \$9,999,999,999.99 |
| 999999999999 | ACCOUNT LONG NAME XXXXX XXXXX XXXXX NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X | 9,999,999,999.99 | -9,999,999,999.99 | 9,999,999,999.99 | 999,999.99 | 9,999,999,999.99 |
| 999999999999 | CONSOLIDATED ACCOUNT LONG NAME XXX NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X NAME XXXXX XXXXX XXXXX XXXXX XXXXX X | 9,999,999,999.99 | 9,999,999,999.99 | 9,999,999,999.99 | 999,999.99 | 9,999,999,999.99 |
| 999999999999 | Consolidated Account Total | \$99,999,999,999.99 | \$99,999,999,999.99 | \$99,999,999,999.99 | \$999,999.99 | \$99,999,999,999.99 |

3 RELATIONSHIP SUMMARY

| Account Number | % Allocation |
|----------------|--------------|
| 4025684177 | 89.73% |
| 4025878930 | 10.21% |
| | 100% |



Percentage of total market value by account. Accounts representing less than 1% of the total relationship are combined in a single segment. Percentages may not be exact due to rounding.

Consolidated Account List

- If you receive a consolidated statement, this section displays the account number, account name, previous balance, net change, current balance, cost basis and unrealized gain/loss for each account included in the statement.

Relationship Summary

- The Relationship Summary shows the percentage of the total market value by account and is illustrated with a pie chart.

Together we'll go far





Account Statement For:
ACCOUNT SHORT NAME XXXX XXXX XXXX

Period Covered: January 1, 2010 - January 31, 2010
Account Number 999999999999

12 ASSET SUMMARY

| | Account Value As of 01/31/10 | % of Assets | Unrealized Gains/Loss | Estimated Annual Income | Accrued Income |
|-------------------------------------|---------------------------------|----------------|----------------------------|----------------------------|------------------------|
| Cash & Equivalents | | | | | |
| Money Market | \$9,999,999,999.99 | 99.99% | 0.000,000,000.00 | \$99,999,999.99 | \$99,999,999.99 |
| Total Cash & Equivalents | \$99,999,999,999.99 | 99.99% | \$99,999,999,999.99 | \$99,999,999.99 | \$99,999,999.99 |
| Equities | | | | | |
| Consumer Discretionary | \$9,999,999,999.99 | 99.99% | \$9,999,999,999.99 | \$99,999,999.99 | \$99,999,999.99 |
| Energy | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 00,000,000.00 | 00,000,000.00 |
| Financials | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 00,000,000.00 | 00,000,000.00 |
| Industrials | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 00,000,000.00 | 00,000,000.00 |
| International Equities | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 00,000,000.00 | 00,000,000.00 |
| Total Equities | \$9,999,999,999.99 | 99.99% | \$9,999,999,999.99 | \$99,999,999.99 | \$99,999,999.99 |
| Total Assets | \$99,999,999,999.99 | 99.99% | \$99,999,999,999.99 | \$99,999,999.99 | \$99,999,999.99 |
| Total Income | \$99,999,999,999.99 | | | | |
| Total Principal | \$9,999,999,999.99 | | | | |

Asset Summary

12 The **Asset Summary** categorizes the account holdings by asset type and provides period-ending balances, the percent of total assets, unrealized gains or losses, and estimated annual income for each asset type. Accrued income is listed if the account is set to show accruals. For accounts having separate Principal and Income portfolios, there is a summary of the total value in each at the end of the asset summary.



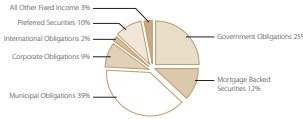
Account Statement For:
ACCOUNT SHORT NAME XXXX XXXX XXXX

Period Covered: January 1, 2010 - January 31, 2010
Account Number 999999999999

13 FIXED INCOME ANALYSIS

Fixed Income by Type

| | Market Value As of 01/31/10 | % of Fixed Income |
|----------------------------|--------------------------------|----------------------|
| Government Obligations | \$9,999,999,999.99 | 99.99% |
| Mortgage Backed Securities | 0.000,000,000.00 | 0.00% |
| Municipal Bonds | 0.000,000,000.00 | 0.00% |
| Corporate Obligations | 0.000,000,000.00 | 0.00% |
| International Obligations | 0.000,000,000.00 | 0.00% |
| Preferred Securities | 0.000,000,000.00 | 0.00% |
| All Other Fixed Income | 0.000,000,000.00 | 0.00% |
| Total Fixed Income | \$99,999,999,999.99 | 100% |



Percentages may not be exact due to rounding. Amounts less than .50 are not displayed on graphs.

Bond Maturity Schedule

| | Par Value | % of Par Value | Market Value As of 01/31/10 | Par Value |
|------------------|----------------------------|-------------------|--------------------------------|---------------|
| Less than 1 year | \$9,999,999,999.99 | 99.99% | \$9,999,999,999.99 | 20,000,000.00 |
| 1-2 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 15,000,000.00 |
| 2-5 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 10,000,000.00 |
| 5-10 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 5,000,000.00 |
| 10-15 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 1,000,000.00 |
| 15-20 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 500,000.00 |
| Over 20 Years | 0.000,000,000.00 | 0.00% | 0.000,000,000.00 | 100,000.00 |
| Total | \$99,999,999,999.99 | 100% | \$99,999,999,999.99 | |

Percentages may not be exact due to rounding.

Fixed Income Analysis

13 The **Fixed Income Analysis** is presented when an account has more than one type of fixed income investment:

Fixed Income by Type shows a quantitative and graphical display of fixed income investments by type.

Bond Maturity Schedule categorizes and summarizes bonds held in the account by remaining years to maturity. Data is presented numerically and graphically.



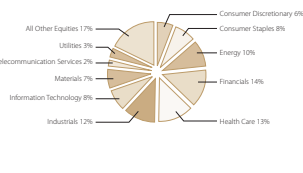
Account Statement For:
ACCOUNT SHORT NAME XXXX XXXX XXXX

Period Covered: January 1, 2010 - January 31, 2010
Account Number 999999999999

14 EQUITY ANALYSIS

Industry Sector Analysis

| | Market Value As of 01/31/10 | % of Equities |
|----------------------------|--------------------------------|------------------|
| Consumer Discretionary | \$9,999,999,999.99 | 99.99% |
| Consumer Staples | 0.000,000,000.00 | 0.00% |
| Energy | 0.000,000,000.00 | 0.00% |
| Financials | 0.000,000,000.00 | 0.00% |
| Health Care | 0.000,000,000.00 | 0.00% |
| Industrials | 0.000,000,000.00 | 0.00% |
| Information Technology | 0.000,000,000.00 | 0.00% |
| Materials | 0.000,000,000.00 | 0.00% |
| Telecommunication Services | 0.000,000,000.00 | 0.00% |
| Utilities | 0.000,000,000.00 | 0.00% |
| All Other Equities | 0.000,000,000.00 | 0.00% |
| Total Equities | \$9,999,999,999.99 | 100% |



Percentages may not be exact due to rounding. Amounts less than .50 are not displayed on graphs.

Largest Individual Equities

| Asset Description | Industry Sector | Quantity | Market Value As of 01/31/10 | % of Sector | % of Equities | % of Assets |
|--|----------------------------|------------------|--------------------------------|----------------|------------------|----------------|
| PLAINS COIL - PRCSTN CO COM | Energy | 0.000,000,000.00 | \$0,000,000,000.00 | 99.99% | 99.99% | 99.99% |
| AMERICAN EXPRESS CO | Financials | 0.000,000,000.00 | 0.000,000,000.00 | 100 | 99.99 | 99.99 |
| BRISTOL MEYERS SQUIBB CO | Health Care | 0.000,000,000.00 | 0.000,000,000.00 | 100 | 99.99 | 99.99 |
| ASSET SHORT NAME XXXX XXXX XXXX XXXX | Materials | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| 36 CHARACTERS XXXX XXXX XXXX XXXX XXXX | Other | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| XXXX XXXX XXXX XXXX XXXX XXXX XXXX | Energy | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| XXXX XXXX XXXX XXXX XXXX XXXX XXXX | Utilities | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| XXXX XXXX XXXX XXXX XXXX XXXX XXXX | Telecommunication Services | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| XXXX XXXX XXXX XXXX XXXX XXXX XXXX | Consumer Staples | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| XXXX XXXX XXXX XXXX XXXX XXXX XXXX | Materials | 0.000,000,000.00 | 0.000,000,000.00 | 99.99 | 99.99 | 99.99 |
| Total Largest Individual Equities | | | \$9,999,999,999.99 | 99.99% | 99.99% | 99.99% |

Equity Analysis

14 The **Equity Analysis** is presented when an account has equity investments in more than one industry sector or at least one individual equity:

Industry Sector Analysis presents a quantitative and graphical display of equities by industry sector type.

Largest Individual Equities lists the 10 largest individual equity holdings in order of market value.

| WELLS FARGO | | Account Statement For: ACCOUNT SHORT NAME XXXX XXXX XXXX | Period Covered: January 1, 2010 - January 31, 2010 | | | |
|--|----------------------------------|---|---|--|---|--|
| | | Account Number 999999999999 | | | | |
| 17 | REALIZED GAIN/LOSS DETAIL | | | | | |
| Date | Quantity | Asset Description | Cost Basis | Proceeds | Short Term Realized Gain/Loss | Long Term Realized Gain/Loss |
| 99/99/99 | 9,999,999,999.99 | AMGEN INC 150 UNITS ACQUIRED ON 11/29/02 200 UNITS ACQUIRED ON 11/29/02 50 UNITS ACQUIRED ON 11/29/02 | -\$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 | | \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | ANHEUSER-BUSCH COS INC 300 UNITS ACQUIRED ON 11/27/02 | -\$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 | -\$9,999,999,999.99 -\$9,999,999,999.99 | |
| 99/99/99 | 9,999,999,999.99 | GENERAL DYNAMICS CORP 250 UNITS ACQUIRED ON 12/06/02 500 UNITS ACQUIRED ON 12/06/02 250 UNITS ACQUIRED ON 12/06/02 | -\$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 | -\$9,999,999,999.99 -\$9,999,999,999.99 -\$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 \$9,999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | ASSET SHORT NAMEXXXXXXXXXXXXXXXXXXXX 999 UNITS ACQUIRED ON 99/99/99 | -\$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 | |
| 99/99/99 | 9,999,999,999.99 | ASSET SHORT NAMEXXXXXXXXXXXXXXXXXXXX 999 UNITS ACQUIRED ON 99/99/99 | -\$9,999,999,999.99 \$9,999,999,999.99 | \$9,999,999,999.99 \$9,999,999,999.99 | | \$9,999,999,999.99 \$9,999,999,999.99 |
| Total This Period | | | -\$99,999,999,999.99 | \$99,999,999,999.99 | \$99,999,999,999.99 | \$99,999,999,999.99 |
| Federal Tax Disclosure Message goes here. | | | | | | |
| 18 | UNSETTLED TRADES | | | | | |
| Description | Quantity | Trade Date | Settlement Date | Accrued Interest | Amount | |
| Purchases | | | | | | |
| ASSET LONG NAMEXXXXXXXXXXXXXXXXXXXX UP_TO_10LINESXXXXXXXXXXXXXXXXXXXX | 9,999,999,999.99 | 99/99/99 | 99/99/99 | -\$99,999,999.99 | -\$99,999,999.99 | -\$99,999,999.99 |
| ASSET LONG NAMEXXXXXXXXXXXXXXXXXXXX UP_TO_10LINESXXXXXXXXXXXXXXXXXXXX | 9,999,999,999.99 | 99/99/99 | 99/99/99 | -\$99,999,999.99 | -\$99,999,999.99 | -\$99,999,999.99 |
| Total Purchases | | | | -\$99,999,999,999.99 | -\$99,999,999,999.99 | -\$99,999,999,999.99 |
| Sales | | | | | | |
| ASSET LONG NAMEXXXXXXXXXXXXXXXXXXXX UP_TO_10LINESXXXXXXXXXXXXXXXXXXXX | 9,999,999,999.99 | 99/99/99 | 99/99/99 | \$99,999,999.99 | \$99,999,999.99 | \$99,999,999.99 |
| Total Sales | | | | \$99,999,999,999.99 | \$99,999,999,999.99 | \$99,999,999,999.99 |

Realized Gain/Loss Detail

17 Realized Gain/Loss Detail lists the short- and long-term realized gains or losses resulting from the transactions during the reporting period. The asset description for each sale includes the acquisition date and quantity of every individual lot sold within the transaction. If you receive a consolidated statement, the description of each sale will include the sub-account number in which the transaction occurred. (Realized Gain/Loss information is provided as a planning aid, but is not provided for tax preparation purposes.)

Unsettled Trades

18 Unsettled Trades reflects purchases and sales that have occurred, but will settle after the close of this reporting period. The quantity, amount and accrued interest details are provided for each unsettled trade.

| WELLS FARGO | | Account Statement For: ACCOUNT SHORT NAME XXXX XXXX XXXX | Period Covered: January 1, 2010 - January 31, 2010 | | |
|---|--|---|--|-----------------------|----------------------|
| | | Account Number 999999999999 | | | |
| 19 | CASH SWEEP ACTIVITY DETAIL | | | | |
| Date | Quantity | Description | Principal Cash | Income Cash | Cost Basis |
| Purchases | | | | | |
| 99/99/99 | 9,999,999,999.99 | 36CHARACTERSXXXXXXXXXXXXXXXXXXXX | -\$9,999,999,999.99 | | \$9,999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | DESCRIPTION OF FUND | | -\$999,999,999.99 | 9,999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | DESCRIPTION OF FUND | -\$999,999,999.99 | | 9,999,999,999.99 |
| Total Purchases | | | -\$99,999,999,999.99 | -\$999,999,999.99 | \$99,999,999,999.99 |
| Sales | | | | | |
| 99/99/99 | 9,999,999,999.99 | DESCRIPTION OF FUND | | \$999,999,999.99 | -\$9,999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | DESCRIPTION OF FUND | 9,999,999,999.99 | | -\$999,999,999.99 |
| 99/99/99 | 9,999,999,999.99 | DESCRIPTION OF FUND | | 9,999,999,999.99 | -\$999,999,999.99 |
| Total Sales | | | \$99,999,999,999.99 | \$999,999,999.99 | -\$99,999,999,999.99 |
| 20 | COMMON TRUST FUND COST BASIS ADJUSTMENT SUMMARY | | | | |
| Description | Beginning Cost Basis | Purchases | Sales | Cost Basis Adjustment | Ending Cost Basis |
| 36CHARACTERSXXXXXXXXXXXXXXXXXXXX | \$9,999,999,999.99 | \$9,999,999,999.99 | -\$9,999,999,999.99 | \$9,999,999,999.99 | \$9,999,999,999.99 |
| COMMON TRUST FUND NAME | 9,999,999,999.99 | 9,999,999,999.99 | -\$999,999,999.99 | -\$999,999,999.99 | 9,999,999,999.99 |
| COMMON TRUST FUND NAME | 9,999,999,999.99 | 9,999,999,999.99 | -\$999,999,999.99 | -\$999,999,999.99 | 9,999,999,999.99 |
| COMMON TRUST FUND NAME | 9,999,999,999.99 | 9,999,999,999.99 | -\$999,999,999.99 | -\$999,999,999.99 | 9,999,999,999.99 |
| Disclosure message goes here. Disclosure message goes here. Disclosure message goes here. Disclosure message goes here. Disclosure message goes here. Disclosure message goes here. Disclosure message goes here. | | | | | |

Cash Sweep Activity Detail

19 You may request that your statement include detailed cash-sweep activity in addition to the summary information provided in the Transaction Detail section. This section lists every cash management transaction to (Purchase) or from (Sale) the designated sweep investment vehicle. Please contact a member of your relationship team if you wish to change the level of Cash Sweep Activity Detail you receive.

Common Trust Fund Cost Basis Adjustment Summary

20 This summary lists the beginning cost basis, the cost of additional units purchased and the cost of units sold during the period for each common trust fund held in the account. The cost basis adjustment may also include gains or losses taken when securities are sold within the common trust funds. The last column shows the ending cost basis.

Disclosure Messages

The final statement page contains important Disclosure information relevant to your account. Also note that some disclosure messages may appear within the statement to highlight information about a specific section of the statement. These messages are provided to assist you in understanding both the benefits and limitations of the account information contained in this statement.

Comprehensive planning and solutions to help you reach your financial goals

You have access to a team of experienced professionals to help you identify your objectives and tolerance for risk, monitor and measure your progress, and provide ongoing guidance.

Your dedicated relationship manager can bring together a team of people from a variety of financial disciplines at convenient locations across the country to assist you with:

- Investments
- Trust
- Banking
- Wealth Planning
- Insurance

Please contact your relationship manager to discuss the best solutions for meeting your short and long-term objectives.

Investment Products:

- ▶ Are NOT insured by the FDIC or any other federal government agency ▶ Are NOT deposits of or guaranteed by the Bank or any Bank affiliate ▶ May Lose Value

Wells Fargo Wealth Management provides products and services through Wells Fargo Bank, N.A. and its various affiliates and subsidiaries.