

# Commitment to military members, veterans, and their families



## Empowering our communities to succeed financially

Wells Fargo has been helping military members and veterans succeed financially for nearly 170 years. Throughout the years, Wells Fargo has supported military members and veterans through initiatives to recruit and retain team members, and through foundation donations, financial health resources, and event sponsorship.

In 2012, we created the Military Affairs Program to expand our outreach to members of the military, veterans, and their families as we recognized there was a need for more supportive tools and resources to help them succeed. Wells Fargo is committed to supporting military communities in their journey to effectively navigate life's transitions, achieve ongoing career and financial success, and positively impact their community.

## Housing Affordability

Home is a sanctuary. Having a safe and affordable place to call home is an essential pathway for wellness, dignity, and economic opportunity. It is a great honor for Wells Fargo to serve members of the military and help them achieve sustainable housing. Since 2015, the Wells Fargo Foundation has provided more than \$31 million in grants to support sustainable housing and homeownership for veterans through a suite of several programs. Wells Fargo's NeighborhoodLIFT® programs help people achieve homeownership through down payment assistance and homebuyer education. Our collaboration on NeighborhoodLIFT with NeighborWorks America has resulted in helping veterans across the country achieve the dream of homeownership by providing down payment assistance grants. To date, over \$7 million in grant assistance has been provided, resulting in more than 525 veterans having purchased a home. In collaboration with the Military Warriors Support Foundation, Wells Fargo donates homes and vehicles to wounded veterans, who also receive financial mentoring. Since 2012, Wells Fargo has donated more than 400 homes valued at over \$60 million to support veterans and their families in all 50 states.

## Wells Fargo has:

Donated more than **400 homes**, valued at over **\$60 million**, to support veterans in all **50 states**, and sponsored the donation of over **40 vehicles** and financial mentoring, valued at over **\$1 million**, for veterans and Gold Star families across the country.

Hired more than **5,000 veterans** since 2018 and participated in more than **1,300 job fairs** since 2012.

Reached more than **1.5 million** military service members, veterans, and their families since 2013 to provide financial education through Wells Fargo's Hands on Banking® for Military program.

Overall donated more than **\$170 million** to **14,000** military- and veteran-related nonprofits that support housing, career transition, financial health, and small business.

## Financial Readiness

As the exclusive sponsor of the Military Family Financial Readiness Council, **led by the Military Family Advisory Network**, Wells Fargo is committed to empowering service members, veterans, and their families to gain financial knowledge and skills that can help them manage all stages of life, from permanent change of station to deployment to retirement. Wells Fargo's award-winning [Hands on Banking® program](#) is a free, non-commercial financial education program that offers a personalized learning experience at [www.handsonbanking.org/topics/military](http://www.handsonbanking.org/topics/military) with lessons and resources relevant to a service member's life, including financial preparations for military deployment, home buying, career transition, and retirement.

Since 2013, Wells Fargo has supported the National Federation for Credit Counseling (NFCC) to provide confidential financial counseling and connect military service members to Hands on Banking classes and online resources through the Sharpen Your Financial Focus® initiative. To get help with your finances, contact 1-877-404-6322 to talk with an NFCC Certified Financial Counselor.



## Veteran-Owned Businesses – Supplier Diversity

In 2019, Wells Fargo spent \$54 million with certified veteran-owned businesses driven by these top categories: Managed Resources, Construction Services, IT Software, Consulting Services, and Physical Security. We are corporate members of the National Association of Veteran Owned Businesses (NAVOBA), and we work closely together to identify veteran-owned businesses to compete for Wells Fargo's procurement opportunities.

Wells Fargo invests in helping veteran-owned businesses to grow and scale. Each year, we send veteran business owners to top executive education programs across the country. In 2019, Wells Fargo funded 24 scholarships for diverse business owners to participate in Dartmouth University's Tuck Diversity Business Programs.

### Accomplishments:

2021 Military Spouse Friendly® Employers

2021 Military Friendly Employers®

2020 Military Friendly Supplier Diversity

*Military Times* Best for Vets: Employers 2020

*U.S. Veterans Magazine* 2020 Top Supplier Diversity Programs

11th on Diversity, Inc.'s 2020 Top Companies

2020 *Latina Style Magazine* Top 3 Veteran Employee Resource Groups



Victor Perez, Wells Fargo leader and U.S. Navy Veteran, 2020 *Charlotte Business Journal's* 40 Under 40 Award Winner & *Business Insider's* "Rising Stars" of Wall Street

## Career Transition

Our dedicated team of Military Talent Liaisons are committed to recruiting, counseling, and advocating for military job seekers. Candidates can connect with our team of Military Talent Liaisons for coaching on their career journey by emailing us at [militaryrecruiting@wellsfargo.com](mailto:militaryrecruiting@wellsfargo.com). Liaisons will support candidates with a variety of job seeker resources (i.e., developing a transition strategy, crafting a compelling resume, skills gap analysis, and interview performance). Military talent programs include:

- The Veteran Employment Transition (VET) Program: An 8 – 10 week internship program that provides an opportunity for veterans to understand the day-to-day responsibilities of a regular Wells Fargo employee; deepen their professional experience; network by learning on the job; and participate in special training opportunities.
- Military Apprenticeships: A Department of Labor structured experiential training program that results in skills certification for applicants who don't initially meet required qualifications for the non-apprentice equivalent role. Eligible veterans may use their GI Bill or vocational rehabilitation benefits to receive a tax-free wage supplement.
- Boots to Banking: A Wells Fargo hiring initiative to recruit military talent for high-volume positions we have identified as entry points, which mirror a military career path.
- Corporate Fellowship Program: Wells Fargo, using The SkillsBridge Program and in partnership with the U.S. Chamber of Commerce Foundation's Hiring Our Heroes Initiative, hosts currently serving military personnel within 6 months of separation for a 12-week fellowship experience. Upon successful completion of the program, Military Fellows are invited to apply for various positions across Wells Fargo. All employment opportunities are for fulltime employment and align with veterans' qualifications, skillsets, and expressed interests.

For more information, visit [www.wellsfargo.com/veterans](http://www.wellsfargo.com/veterans)